Global production and trade

Top 20 countries buying U.S. beef products (exports

U.S. beef exports

olume and value

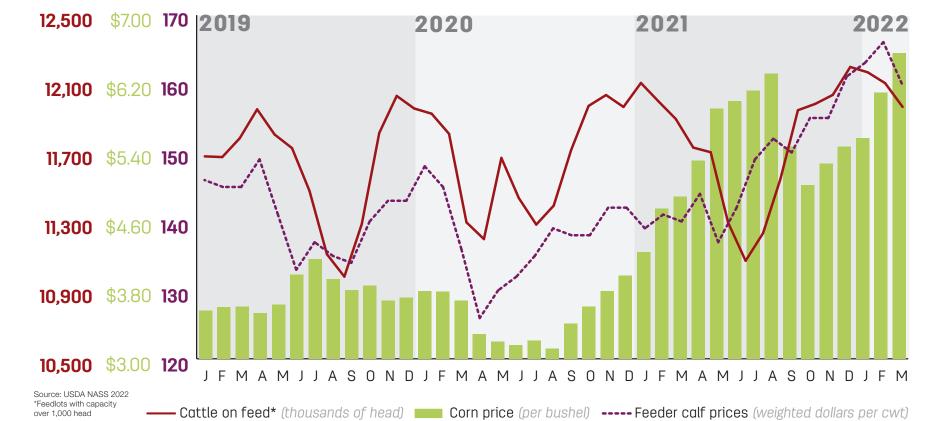
Made in America and built to last, Ritchie

Rank	Country	2021 Beef and variety meat (in metric tons)	Percent change from 2020	Rank	2021 Beef and variety meat value (in thousands of dollars)	Percent change from 2020	(50
1	Japan	320,737	+5%	2	\$2,376,085	+22%	ton
2	South Korea	280,143	+14%	1	\$2,382,754	+38%	metric
3	Hong Kong/China(*)	240,827	+87%	3	\$2,091,665	+114%	σr
4	Mexico	200,628	+4%	4	\$1,058,039	+24%	
5	Canada	104,277	-4%	5	\$772,784	+6%	20
6	Taiwan	63,095	-1%	6	\$668,045	+21%	thousand
7	Egypt	49,768	+1%	12	\$73,590	+30%	th
8	Indonesia	27,010	+42%	8	\$118,408	+65%	ij
9	Philippines	13,454	+6%	11	\$73,736	+19%	
10	South Africa	12,506	-22%	23	\$14,339	+21%	Volume
11	Chile	11,088	+27%	9	\$94,760	+87%	7
12	Peru	9,694	+7%	17	\$33,034	+69%	
13	Colombia	9,359	+106%	16	\$40,718	+105%	
14	Netherlands	9,135	-6%	7	\$124,415	+4%	
15	Guatemala	8,244	+40%	13	\$62,467	+69%	
16	Dominican Republic	7,926	+85%	10	\$78,683	+133%	t
17	Vietnam	6,461	-42%	15	\$44,863	-24%	
18	United Arab Emirates	5,915	+41%	14	\$60,345	+45%	tons
19	Jamaica	4,790	+21%	22	\$16,530	+111%	t
20	Kuwait	3,453	+45%	18	\$31,903	+66%	etric
	World total	1,439,814	+15%		\$10,576,366	+38%	둤

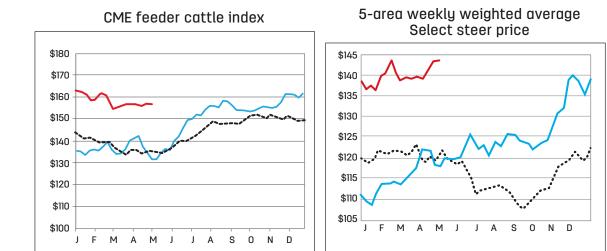
World total	1,439,814	+15%	\$10,576,366	+38%
Source: 2022 USDA, U.S. Meat Export	Federation (*) denote	s a country	that is a summarization of its compon	ent countries
Editor's note: A list graphic for top nat	ions that export bee	f, showing r	rank for beef & veal exports, total val	ue in
2021 and % change from 2020. A sec	condary ranking can	be used for	the export leaders of beef variety m	eats with
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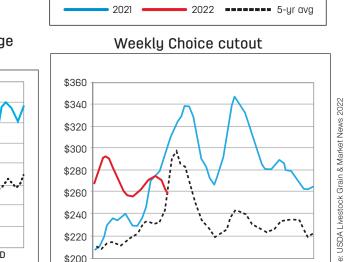
	Country	2021 Beef and veal imported (in metric tons)	Percent change from 2020	Rank	2021 Beef and veal imported (in thousands of dollars)	ercent change from 2020	— Japan — Mexico — South Korea — Canada — China/Hong
	Canada	331,031	+14%	1	\$2,430,705	+41%	
2	Mexico	247,676	+3%	2	\$1,813,044	+30%	U.S. beef and veal
3	New Zealand(*)	166,352	-2%	4	\$1,169,652	+7%	annual trade
4	Australia(*)	137,557	-38%	3	\$1,007,880	-22%	aimaat ti aas
5	Brazil	105,182	+78%	5	\$805,365	+94%	ଜ 1,200 ┌
6	Nicaragua	65,408	+2%	6	\$360,935	+17%	5
7	Uruguay	41,547	-10%	7	\$282,332	-4%	ig 1,100
8	Argentina	20,175	-5%	8	\$137,484	+24%	1,000, metic
9	Costa Rica	7,612	-21%	10	\$38,721	-13%	900 - 1,000 -
10	Ireland	6,279	-24%	11	\$36,074	-10%	3 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
	World total	1,133,680	NC		\$8,205,979	+20%	> \(\) 800 \(\)

2019-22 - Monthly cattle on feed, corn price and feeder calf prices

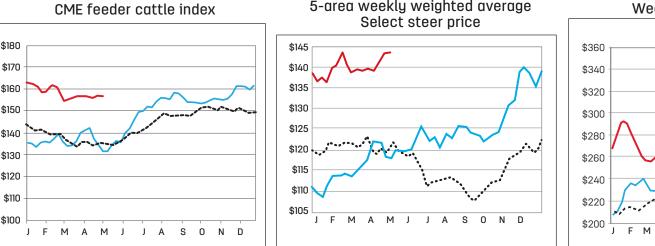


Cattle price indexes and spreads





Market prices and indexes



CATTLE 2022 beef statistics

Herd reduction hits third year for beef supply

calf sales, leading to 15.5% more cash

receipts for the industry to the total

of \$72.8 billion for 2021. With prices

for feed, feeder calves and boxed beef

cutouts all jumping in the year, it left

several economists worried about the

overall impact on the consumer going

The calf crop in three of four

Numbers for cattle and beef cows in the U.S. declined yet again on Jan. 1, 2022, setting a third straight year that the cattle and calf inventory dropped from the previous year. Herd liquidation brought total

numbers down 2% to 91.9 million cattle and calves, as the sell-off continued due to rising fears of drought and inflation.

Beef cow herd numbers also went a hefty 7.6% jump in beef cow numbers, The East Asia export market down for the third straight year, with 65,000 more brood cows back in dipping 2.3% to 30.1 million head, 3% in its beef cow herd, as did Idaho lowest total since 2016. with a 7.3% increase thanks to 34,000

The culling led to yet another record year for overall beef production in the U.S., yielding 27.9 billion pounds – a jump of 2.8%. Liquidation 2022, with corn and hay prices soaring through the inflation spikes starting the year. Corn hit \$6.32 in August range again in early 2022.

Liquidation was seen across most of the southern and northern Plain cowcalf states through 2021 with Texas (-3.5%), Oklahoma (-1.3%), Missouri (-4.6%) and Nebraska (-2.6%) all curbing into their female inventory.

the inventory. California saw a jump of U.S. beef in 2021, a year marked by the coronavirus pandemic. And while Japan (up 5%) and South Korea (up 14%) remained the top two partners nicely with a 4.2% increase in cattle and both in volume and dollars spent, the rising trade to the Chinese continues to fulfill high expectations. China/Hong million. Kong purchases of U.S. beef and variety meat were up 87% on the year and up an remained steady in 2021, with North astounding 114% in value – to the tune American partners providing the bulk o of \$2.1 billion. Those increases made the the supply. Canada sent 289,196 metric Chinese market the third largest among tons of beef and veal into the U.S., a all nations in 2021, and it's slated to surpass South Korea in 2022 if trends

regions declined through 2021, most heavily in the West region affected by Overall export volume and value of to be strong exporters to the U.S. drought through much of spring and U.S. beef set new records in 2021, rising but saw reductions of 2% and 38%, 12.6% in volume to 185,058 metric tons respectively.

(MT) over 2020, and 38.3% or by \$2.9 billion dollars in overall value to \$10.6 billion – far outpacing the previous mark of \$8.3 billion in 2018.

Other key trading partners also ontinued to spend more on U.S. beef in 2021, with Mexico spending 24% more to just over \$1 billion, Canada jumping 6% more to \$772 million, and Taiwan

240,839 MT, a 3% increase in 2021.

100-year history: U.S. cattle & calves inventory & beef produced





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DALE SWANSON, SWANSON FEEDLOT

Beef production for selected countries

\$10,576,366 \(\pm +38.5\)

\$8,205,979 🛕 +20%

Percentage of world

beef production

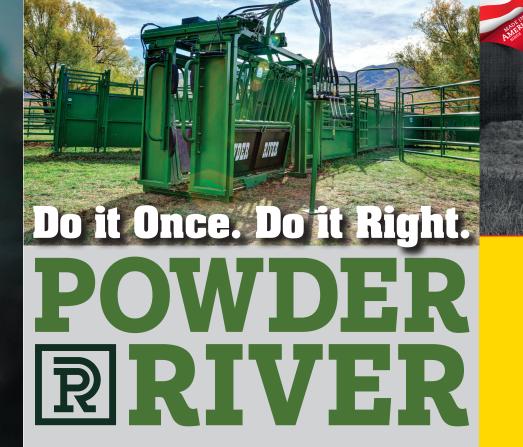
16.3% Brazil

7.2% India **5.2%** Argentina

21.9% Other

21.9% United States





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2022 U.S. beef statistics

Sponsored by:

9 North Dakota
945 Y -2.1%

15 1,850 34 8,777

23 39 8 211

14 1,077 15 \$1,148,877

5 South Dakota
1,610 Y -10.5%
8 3,800 23 13,928
7 445 4 273
7 2,419 8 \$2,932,605

United States

91,901.6 **Y** -2.0%

14,692.6 A +0.2%

30,125.1 Y -2.3%

4 Nebraska
1,832 Y -2.6%
2 6,800 16 20,430
2 2,820 2 333
1 6,459 1 \$11,354,400

882,692*

54,651.7 A +4.2% **\$72,873,644 A** +15.5%

104* ¥ -1.9%

23 New Mexico
453 Y -2.2%
22 1,300 32 10,880
NA NA 15 119
16 982.6 16 \$1,066,700

2 2,200 1

10 lowa 925 Å +7.6% 7 3,850 9 25,367 4 1,170 12 152

POWDER RIVER

6 Kansas 1,422 Y -2.4% 3 6,500 7 26,740 3 2,610 6 243 3 5,818 3 \$9,854,965

2 Oklahoma
2,131 Y -1.3%
5 5,200 3 52,048
10 315 20 100
5 2,662 6 \$3,409,676



29 Ohio 312 A +6.8%
23 1,300 10 25,224
16 150 37 52

3 Missouri 1,941 Y -4.6% 6 4,040 2 53,497 19 80 27 76 9 2,158 9 \$2,228,518

11 Arkansas 905 Y -2.2% 17 1,690 8 25,372 NA NA 28 67 18 921 27 \$523,936

19 1,420

33 Pennsylvania
190 Y -11.6%
21 1,340 11 27
20 70 32
25 589.4 22 5

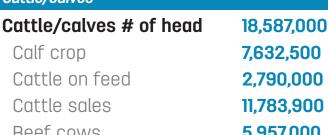
24 22 17 111 28 490.7 34 \$298,007





44 Massachusetts
8 A +14.3%
45 38 43 1,267
NA NA 48 30
45 12.9 47 \$7,249





99,077 1-99 head (operations)

500+ head (operations)



Cattle/calves # of head Calf crop 10,647,900 5,853,000 Cattle on feed 18,176,200 Cattle sales

Cattle/calves operations

South Central Region

25,700,000 8,500,000 5,855,000 15,897,600

Beef cows

1-99 head (operations)



100-499 head (operations)

Cattle/calves

7,470,100 Beef cows

1-99 head (operations)

Cattle/calves # of head

Cattle on feed

8,481,000 242,550

500+ head (operations)

Cattle/calves operations



100-499 head (operations) 49,741 500+ head (operations)

Cattle sales

Cattle/calves operations

1-99 head (operations) 100-499 head (operations) **31,876**

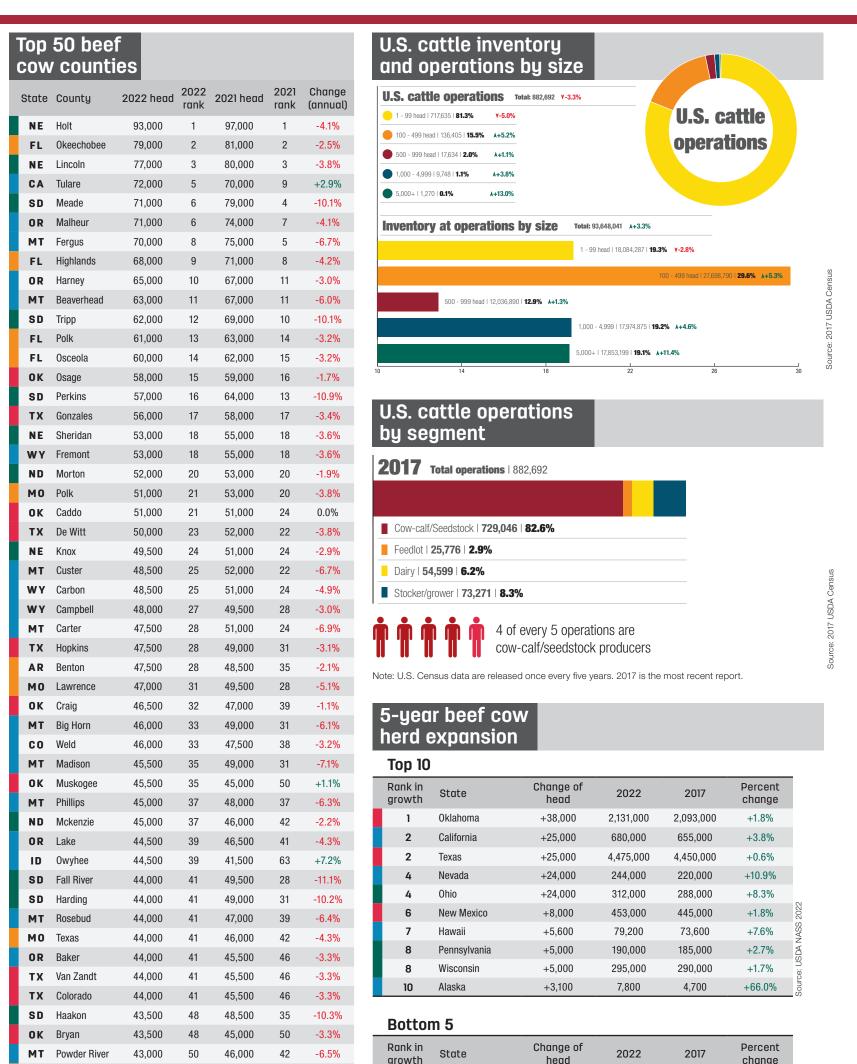
Cattle/calves # of head

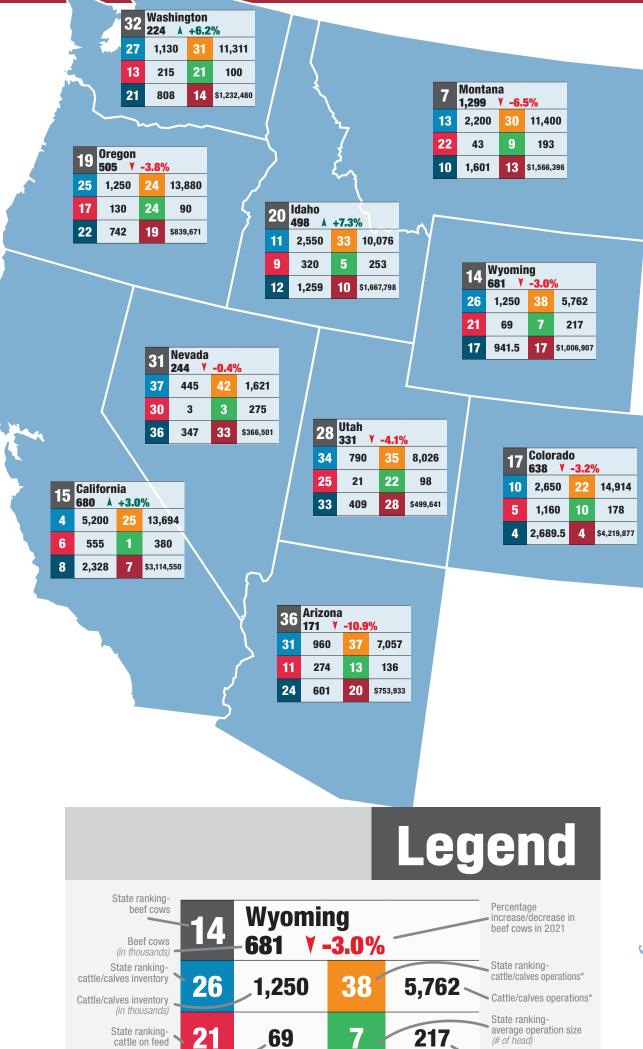
8,305,000 Calf crop Cattle on feed 8,794,000 Cattle sales 8,217,000

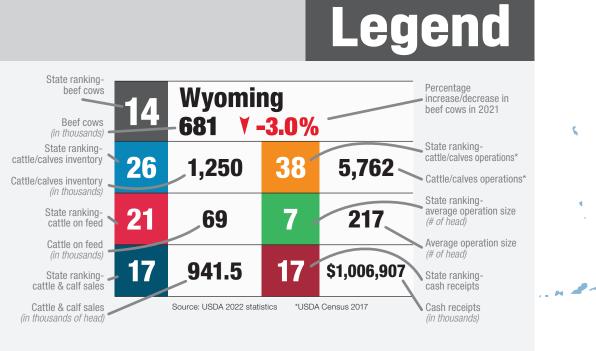
Beef cows

100-499 head (operations) **39,735** 500+ head (operations) **3,705**

17,610,000









1 Texas
4,475 Y -3.5%
1 12,700 1 152,882
1 2,930 25 83
2 6,435 2 \$10,053,767

16 Alabama 677 Y -2.9% 24 1,260 12 22,046 NA NA 34 57 23 613 29 \$447,468

8 Kentucky 966 Y -0.7% 14 2,020 4 38,657 26 18 36 52 15 1,028 18 \$878,552

13 Tennessee
893 Y -0.8%
16 1,750 5 37,288
NA NA 40 47
19 869.5 24 \$582,781

21 Georgia
487 Y -2.4%
29 1,050 18 17,387
NA NA 31 60
27 567.5 31 \$400,991

12 Florida 895 Y -3.7% 18 1,630 14 21,469 NA NA 26 76 20 837.5 26 \$546,157

18 Virginia 599 Å +2.4% 20 1,390 13 21,880 27 17 29 64 26 572.5 32 \$381,428

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