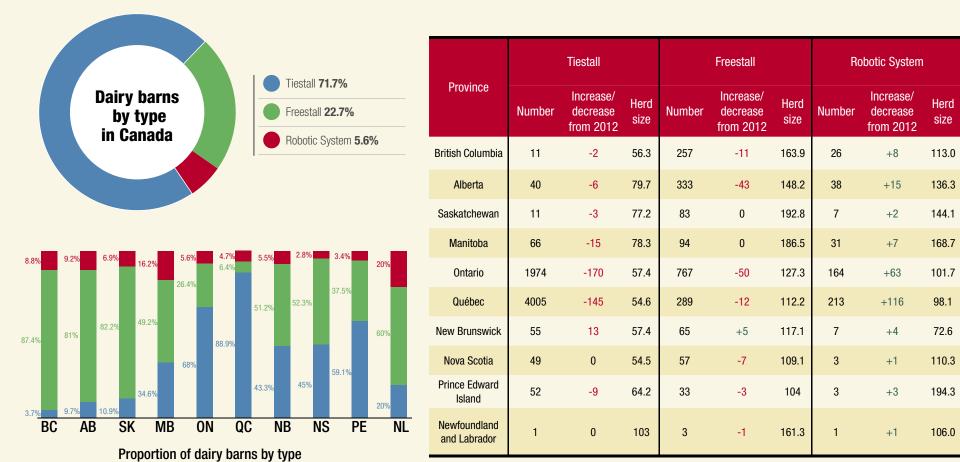
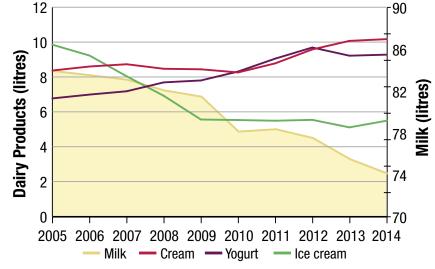
2014 Dairy barns by type



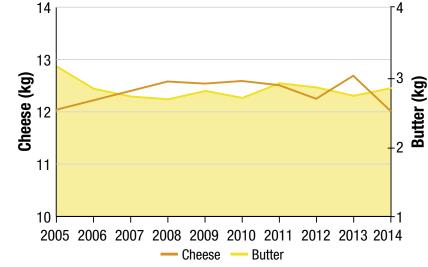
Tiestall Freestall Robotic System

Source: Canadian Dairy Information Centre.

Per capita consumption of dairy products







Source: Statistics of the Canadian Dairy Industry – 2015 Edition by Agriculture and Agri-Food Canada



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Imports, robots continue to gain ground

Progressive Dairyman Editor Karen Lee

A noticeable increase in the dairy industry statistics for 2014 is the jump in imports of dairy products. Last year, 201,663 tons (\$900.1 million) of incoming dairy products far outweighed the amount of exports at 95,239 tons (\$281 million). While exports were up 7 percent from the previous year, imports grew by 19.6 percent.

Imports of dairy products have consistently been higher than exports, but thanks to the strength of the Canadian dollar last year as well as the demand for milk protein ingredients, the margin widened quite a lot compared to previous years.

years ago.

western provinces.

Overall milk production in 2014 was up just slightly for the country. When split, the Western Milk Pool produced 2.5 percent more milk than the year before, while the P5 provinces were down 0.7 percent. PD

Percent chang

from 2013

13%

24%

12%

-9%

-1%

220%

-15%

81%

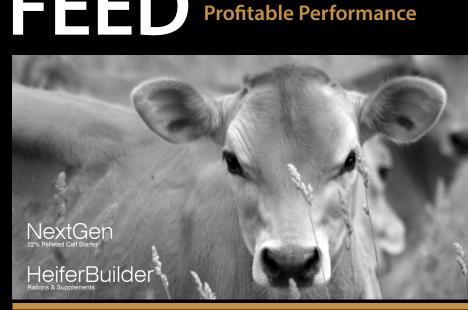
-18%

4289

Top 10 countries buying **Canada dairy products**

Rank	Country	(in dollars)
1	U.S.	\$119,042,118
2	Egypt	\$18,636,468
3	Philippines	\$17,547,650
4	Cuba	\$12,350,843
5	Mexico	\$12,315,869
6	Jamaica	\$11,674,957
7	Saudi Arabia	\$9,842,290
8	Thailand	\$8,166,175
9	South Korea	\$5,293,749
10	China	\$4,903,405





www.newlifemills.com

DAIRYMAN 2014 Canada dairy statistics

Another interesting trend, which is well perceived, but actually put into numbers in this report, is the growth of robotic milking barns throughout the country. The number of farms with robotic systems neared 500 in 2014. That is up 216 percent from just four

Tiestall barns still have a good majority on the type of dairy facility found in Canada, particularly in Ontario and Quebec, whereas freestall facilities are most common in the

2014

Dairy products

leaving

Canada

Specialty cheese 10.7% 🔴 Dairy Spread 0.3%

Cheddar cheese 10.2% Ice Cream 0.1%

Milk & cream 1.7%

Butter **0.9%**

Other¹ 5%

SMP/WMP 26%

Whey 24.3%

Yogurt 9.1%

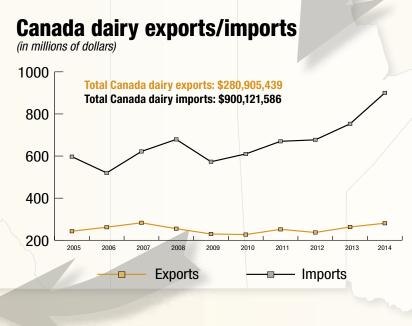
NMC 8.4%

Cheese 3.7%



Top 10 countries selling dairy products to Canada

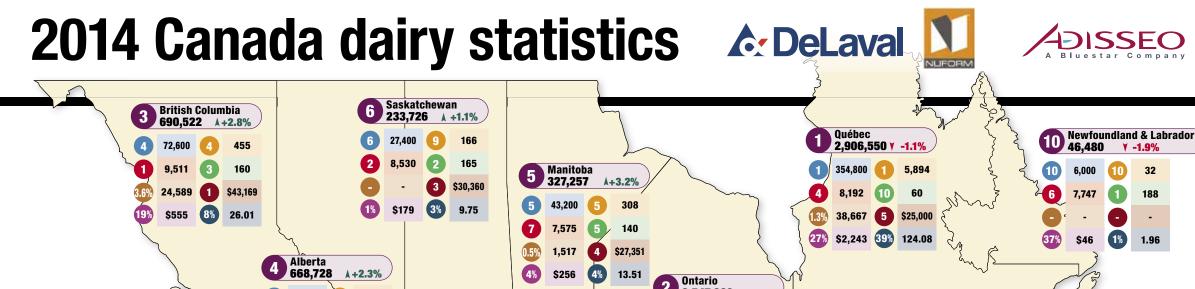
Rank	Country	2014 Imports (in dollars)	Percent change from 2013			
1	U.S.	\$467,224,475	+24%			
2	New Zealand	\$93,096,805	+87%			
3	Italy	\$57,816,964	-2% -8%			
4	France	\$57,631,137				
5	Germany	\$47,937,968	+27%			
6	Switzerland	\$47,907,458	+37%			
7	Argentina	\$24,674,266	-36%			
8	Netherlands	\$18,810,848	+2%			
9	Norway	\$17,404,719	+22%			
10	Denmark	\$17,241,648	+17%			

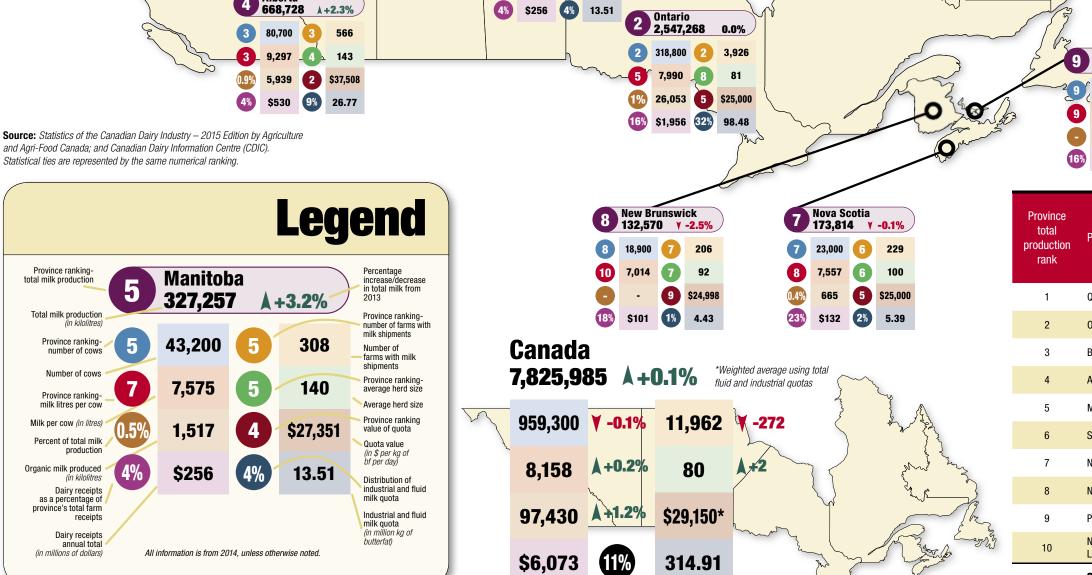


Source: Statistics of the Canadian Dairy Industry – 2015 Edition by Agriculture and Agri-Food Canada



- » Higher yields







www.progressivedairycanada.com



Province

Québec

Ontario

Alberta

Manitoba

Saskatchewar

Nova Scotia

New Brunswick

Prince Edward Is

Newfoundland a

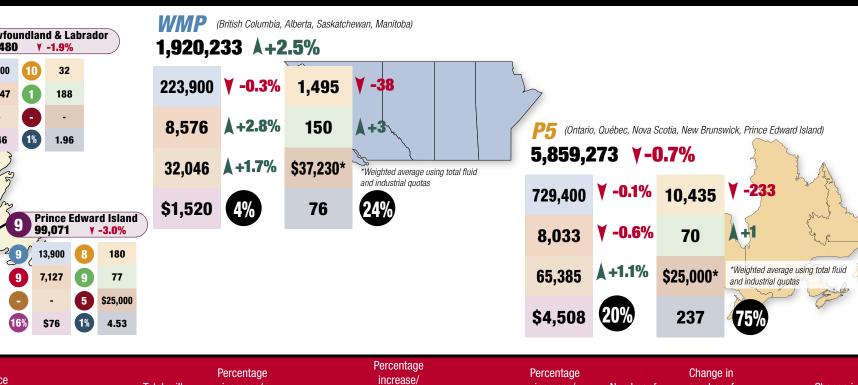
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1.1354,800-0.28,1920.95,894-144602,547,2680.0318,8000.17,9900.13,926-7181ia690,5222.872,600-0.49,5113.3455-20160668,7282.380,700-0.18,2872.4566-5143327,2573.243,200-0.27,5753.4308-13140123,37261.127,400-0.78,5301.81660165133,126-0.123,0000.07,557-0.1229-6100k132,570-2.518,900-1.07,127-3.0180-777and9,071-3.013,9000.07,127-3.0180-777and7,82,9850.1959,300-0.18,1580.21,962-27280		Total milk production (in kilolitres)	Percentage increase/ decrease in total milk from 2013	Number of cows	increase/ decrease in number of cows from 2013	Milk per cow (in litres)	Percentage increase/ decrease in milk per cow from 2013	Number of farms with milk shipments	Change in number of farms with milk shipments from 2013	Average herd size	Change in avg herd size
ia 690,522 2.8 72,600 -0.4 9,511 3.3 455 -20 160 668,728 2.3 80,700 -0.1 8,287 2.4 566 -5 143 327,257 3.2 43,200 -0.2 7,575 3.4 308 -13 140 233,726 1.1 27,400 -0.7 8,530 1.8 166 0 165 173,814 -0.1 23,000 0.0 7,557 -0.1 229 -6 100 k 132,570 -2.5 18,900 -1.0 7,014 -1.5 206 -5 92 Island 99,071 -3.0 13,900 0.0 7,127 -3.0 180 -7 77 and 46,480 -1.9 6,000 1,7 7,747 -3.5 32 -1 188		2,906,550	-1.1	354,800	-0.2	8,192	-0.9	5,894	-144	60	+1
668,7282.380,700-0.18,2872.4566-5143327,2573.243,200-0.27,5753.4308-13140233,7261.127,400-0.78,5301.81660165173,814-0.123,0000.07,557-0.1229-6100k132,570-2.518,900-1.07,014-1.5206-592Island99,071-3.013,9000.07,127-3.0180-777and46,480-1.96,0001.77,747-3.532-1188		2,547,268	0.0	318,800	0.1	7,990	-0.1	3,926	-71	81	+1
327,257 3.2 43,200 -0.2 7,575 3.4 308 -13 140 233,726 1.1 27,400 -0.7 8,530 1.8 166 0 165 173,814 -0.1 23,000 0.0 7,575 -0.1 229 -6 100 k 132,570 -2.5 18,900 -1.0 7,014 -1.5 206 -5 92 Island 99,071 -3.0 13,900 0.0 7,127 -3.0 180 -7 77 and 46,480 -1.9 6,000 1.7 7,747 -3.5 32 -1 188	ia	690,522	2.8	72,600	-0.4	9,511	3.3	455	-20	160	+6
233,7261.127,400-0.78,5301.81660165173,814-0.123,0000.07,557-0.1229-6100k132,570-2.518,900-1.07,014-1.5206-592Island99,071-3.013,9000.07,127-3.0180-777and46,480-1.96,0001.77,747-3.532-1188		668,728	2.3	80,700	-0.1	8,287	2.4	566	-5	143	+1
173,814-0.123,0000.07,557-0.1229-6100k132,570-2.518,900-1.07,014-1.5206-592Island99,071-3.013,9000.07,127-3.0180-777and46,480-1.96,0001.77,747-3.532-1188		327,257	3.2	43,200	-0.2	7,575	3.4	308	-13	140	+5
k132,570-2.518,900-1.07,014-1.5206-592Island99,071-3.013,9000.07,127-3.0180-777and46,480-1.96,0001.77,747-3.532-1188		233,726	1.1	27,400	-0.7	8,530	1.8	166	0	165	-1
Island 99,071 -3.0 13,900 0.0 7,127 -3.0 180 -7 77 and 46,480 -1.9 6,000 1.7 7,747 -3.5 32 -1 188		173,814	-0.1	23,000	0.0	7,557	-0.1	229	-6	100	+3
and 46,480 -1.9 6,000 1.7 7,747 -3.5 32 -1 188	k	132,570	-2.5	18,900	-1.0	7,014	-1.5	206	-5	92	+1
46,480 -1.9 6,000 1.7 7,747 -3.5 32 -1 188	Island	99,071	-3.0	13,900	0.0	7,127	-3.0	180	-7	77	+3
L 7,825,985 0.1 959,300 -0.1 8,158 0.2 11,962 -272 80	and	46,480	-1.9	6,000	1.7	7,747	-3.5	32	-1	188	+9
	L	7,825,985	0.1	959,300	-0.1	8,158	0.2	11,962	-272	80	+2

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1. Increase in NDFd of 14% (corn), and 17% (alfalfa).