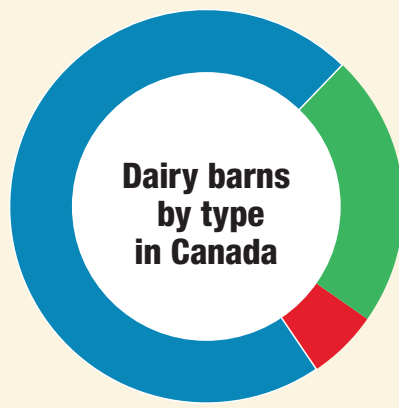
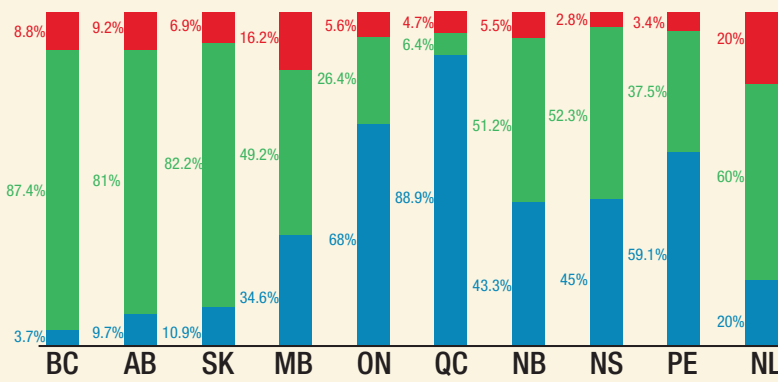


2014 Dairy barns by type



- Tiestall 71.7%
- Freestall 22.7%
- Robotic System 5.6%



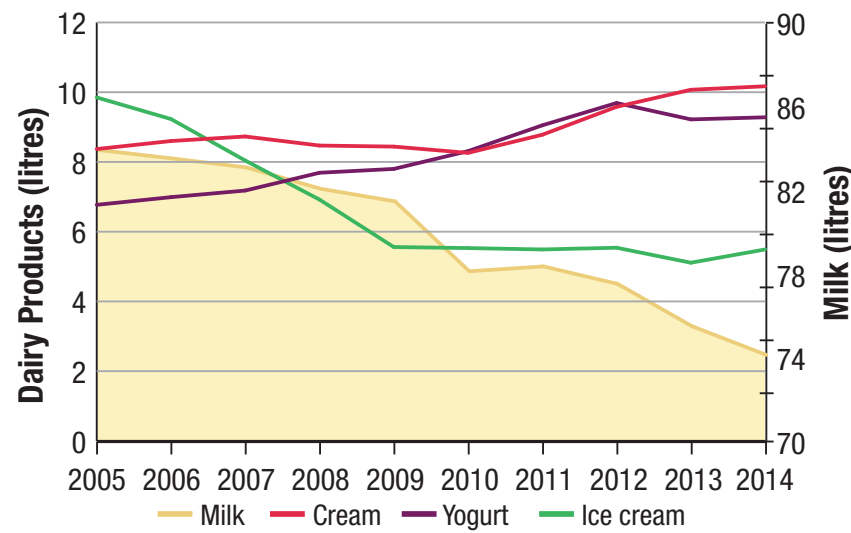
Proportion of dairy barns by type

- Tiestall
- Freestall
- Robotic System

| Province | Tiestall | | | Freestall | | | Robotic System | | |
|---------------------------|----------|-----------------------------|-----------|-----------|-----------------------------|-----------|----------------|-----------------------------|-----------|
| | Number | Increase/decrease from 2012 | Herd size | Number | Increase/decrease from 2012 | Herd size | Number | Increase/decrease from 2012 | Herd size |
| British Columbia | 11 | -2 | 56.3 | 257 | -11 | 163.9 | 26 | +8 | 113.0 |
| Alberta | 40 | -6 | 79.7 | 333 | -43 | 148.2 | 38 | +15 | 136.3 |
| Saskatchewan | 11 | -3 | 77.2 | 83 | 0 | 192.8 | 7 | +2 | 144.1 |
| Manitoba | 66 | -15 | 78.3 | 94 | 0 | 186.5 | 31 | +7 | 168.7 |
| Ontario | 1974 | -170 | 57.4 | 767 | -50 | 127.3 | 164 | +63 | 101.7 |
| Québec | 4005 | -145 | 54.6 | 289 | -12 | 112.2 | 213 | +116 | 98.1 |
| New Brunswick | 55 | 13 | 57.4 | 65 | +5 | 117.1 | 7 | +4 | 72.6 |
| Nova Scotia | 49 | 0 | 54.5 | 57 | -7 | 109.1 | 3 | +1 | 110.3 |
| Prince Edward Island | 52 | -9 | 64.2 | 33 | -3 | 104 | 3 | +3 | 194.3 |
| Newfoundland and Labrador | 1 | 0 | 103 | 3 | -1 | 161.3 | 1 | +1 | 106.0 |

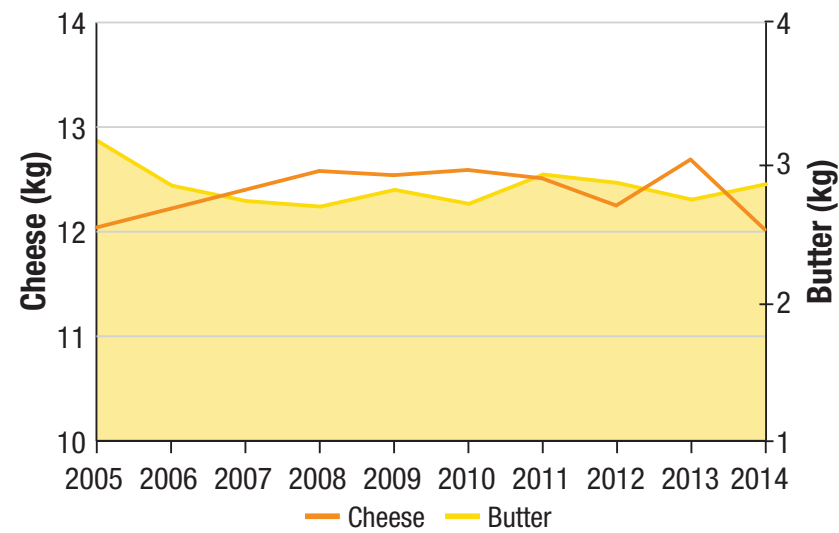
Source: Canadian Dairy Information Centre.

Per capita consumption of dairy products



Source: Statistics of the Canadian Dairy Industry – 2015 Edition by Agriculture and Agri-Food Canada.

Per capita consumption of cheese & butter



Imports, robots continue to gain ground

Progressive Dairyman Editor Karen Lee

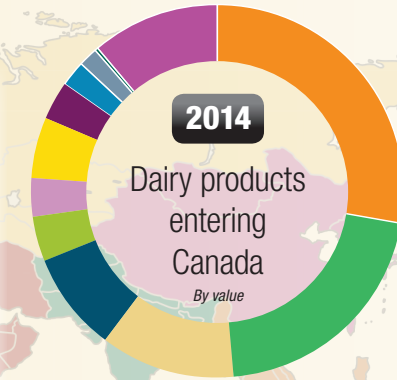
A noticeable increase in the dairy industry statistics for 2014 is the jump in imports of dairy products. Last year, 201,663 tons (\$900.1 million) of incoming dairy products far outweighed the amount of exports at 95,239 tons (\$281 million). While exports were up 7 percent from the previous year, imports grew by 19.6 percent.

Imports of dairy products have consistently been higher than exports, but thanks to the strength of the Canadian dollar last year as well as the demand for milk protein ingredients, the margin widened quite a lot compared to previous years.

Another interesting trend, which is well perceived, but actually put into numbers in this report, is the growth of robotic milking barns throughout the country. The number of farms with robotic systems neared 500 in 2014. That is up 216 percent from just four years ago.

Tiestall barns still have a good majority on the type of dairy facility found in Canada, particularly in Ontario and Quebec, whereas freestall facilities are most common in the western provinces.

Overall milk production in 2014 was up just slightly for the country. When split, the Western Milk Pool produced 2.5 percent more milk than the year before, while the P5 provinces were down 0.7 percent. **PD**



- Specialty cheese 28.2%
- MPS 21.1%
- Whey 11.8%
- Casein 8.8%
- NMC 4.1%
- Cheddar cheese 3.3%
- Butter 5.4%
- Milk & cream 3.2%
- SMP/WMP 2.3%
- Cheese 1.6%
- Yogurt 0.4%
- Other* 11.1%

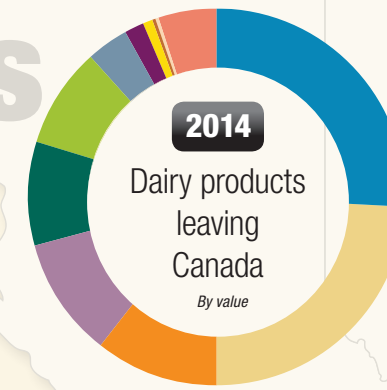
Top 10 countries selling dairy products to Canada

| Rank | Country | 2014 Imports (in dollars) | Percent change from 2013 |
|------|-------------|---------------------------|--------------------------|
| 1 | U.S. | \$467,224,475 | +24% |
| 2 | New Zealand | \$93,096,805 | +87% |
| 3 | Italy | \$57,816,964 | -2% |
| 4 | France | \$57,631,137 | -8% |
| 5 | Germany | \$47,937,968 | +27% |
| 6 | Switzerland | \$47,907,458 | +37% |
| 7 | Argentina | \$24,674,266 | -36% |
| 8 | Netherlands | \$18,810,848 | +2% |
| 9 | Norway | \$17,404,719 | +22% |
| 10 | Denmark | \$17,241,648 | +17% |

Exports

Top 10 countries buying Canada dairy products

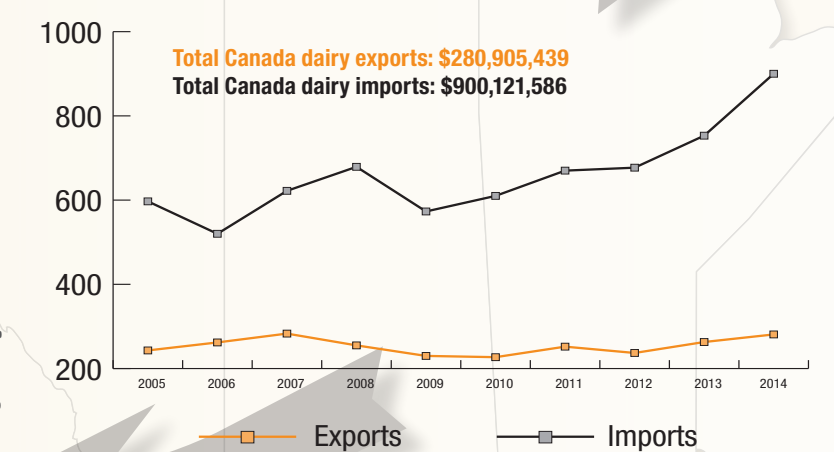
| Rank | Country | 2014 Exports (in dollars) | Percent change from 2013 |
|------|--------------|---------------------------|--------------------------|
| 1 | U.S. | \$119,042,118 | 13% |
| 2 | Egypt | \$18,636,468 | 24% |
| 3 | Philippines | \$17,547,650 | 12% |
| 4 | Cuba | \$12,350,843 | -9% |
| 5 | Mexico | \$12,315,869 | -1% |
| 6 | Jamaica | \$11,674,957 | 220% |
| 7 | Saudi Arabia | \$9,842,290 | -15% |
| 8 | Thailand | \$8,166,175 | 81% |
| 9 | South Korea | \$5,293,749 | -18% |
| 10 | China | \$4,903,405 | 428% |



- SMP/WMP 26%
- Whey 24.3%
- Specialty cheese 10.7%
- Cheddar cheese 10.2%
- Yogurt 9.1%
- NMC 8.4%
- Cheese 3.7%
- Milk & cream 1.7%
- Butter 0.9%
- Dairy Spread 0.3%
- Ice Cream 0.1%
- Other* 5%

Canada dairy exports/imports

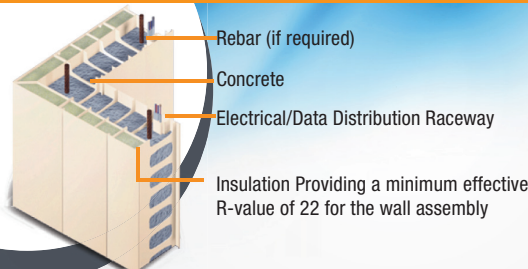
(in millions of dollars)



Source: Statistics of the Canadian Dairy Industry – 2015 Edition by Agriculture and Agri-Food Canada

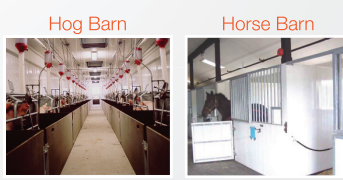


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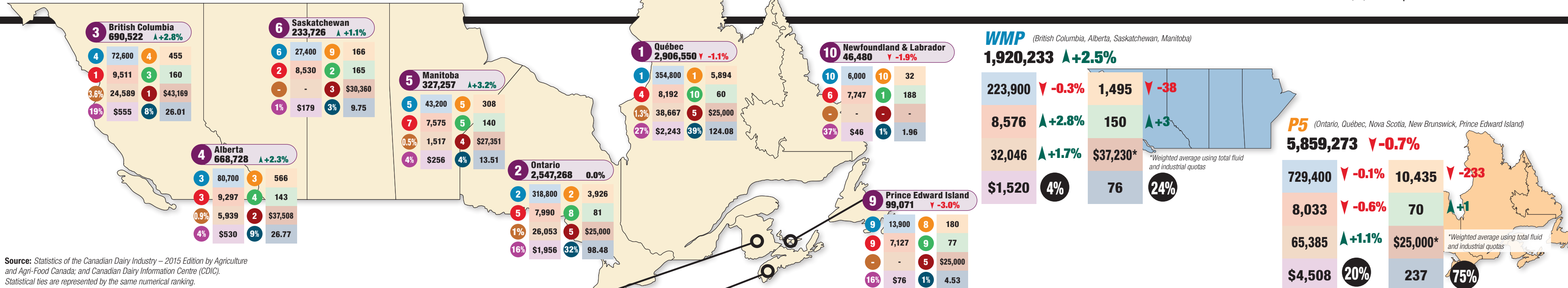
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2014 Canada dairy statistics



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Source: Statistics of the Canadian Dairy Industry – 2015 Edition by Agriculture and Agri-Food Canada; and Canadian Dairy Information Centre (CDIC). Statistical ties are represented by the same numerical ranking.

Legend

Province ranking - total milk production

Total milk production (in kilolitres)

Province ranking - number of cows

Number of cows

Province ranking - milk litres per cow

Milk per cow (in litres)

Percent of total milk production

Organic milk produced (in kilolitres)

Dairy receipts as a percentage of province's total farm receipts

Dairy receipts annual total (in millions of dollars)

Percentage increase/decrease in total milk from 2013

Province ranking - number of farms with milk shipments

Number of farms with milk shipments

Province ranking - average herd size

Average herd size

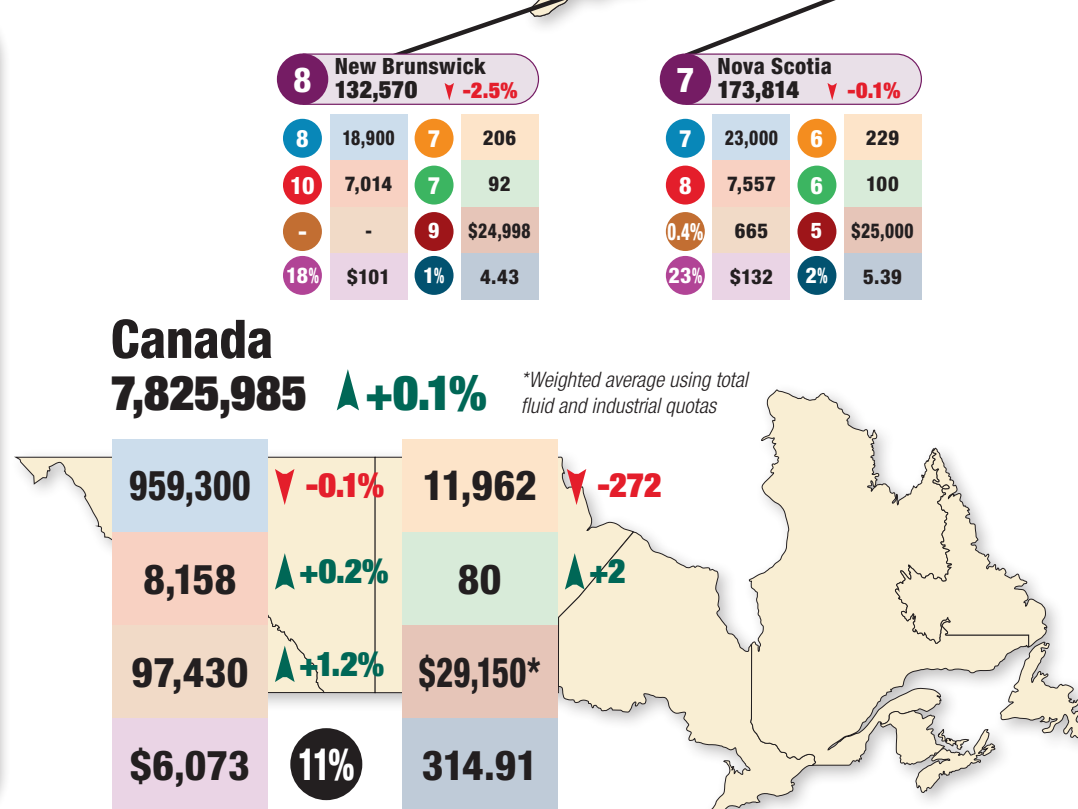
Province ranking - value of quota

Quota value (in \$ per kg of bf per day)

Distribution of industrial and fluid milk quota

Industrial and fluid milk quota (in million kg of butterfat)

All information is from 2014, unless otherwise noted.



| Province total production rank | Province | Total milk production (in kilolitres) | Percentage increase/decrease in total milk from 2013 | Number of cows | Percentage increase/decrease in number of cows from 2013 | Milk per cow (in litres) | Percentage increase/decrease in milk per cow from 2013 | Number of farms with milk shipments | Change in number of farms with milk shipments from 2013 | Average herd size | Change in avg herd size |
|--------------------------------|---------------------------|---------------------------------------|--|----------------|--|--------------------------|--|-------------------------------------|---|-------------------|-------------------------|
| 1 | Quebec | 2,906,550 | -1.1 | 354,800 | -0.2 | 8,192 | -0.9 | 5,894 | -144 | 60 | +1 |
| 2 | Ontario | 2,547,268 | 0.0 | 318,800 | 0.1 | 7,990 | -0.1 | 3,926 | -71 | 81 | +1 |
| 3 | British Columbia | 690,522 | 2.8 | 72,600 | -0.4 | 9,511 | 3.3 | 455 | -20 | 160 | +6 |
| 4 | Alberta | 668,728 | 2.3 | 80,700 | -0.1 | 8,287 | 2.4 | 566 | -5 | 143 | +1 |
| 5 | Manitoba | 327,257 | 3.2 | 43,200 | -0.2 | 7,575 | 3.4 | 308 | -13 | 140 | +5 |
| 6 | Saskatchewan | 233,726 | 1.1 | 27,400 | -0.7 | 8,530 | 1.8 | 166 | 0 | 165 | -1 |
| 7 | Nova Scotia | 173,814 | -0.1 | 23,000 | 0.0 | 7,557 | -0.1 | 229 | -6 | 100 | +3 |
| 8 | New Brunswick | 132,570 | -2.5 | 18,900 | -1.0 | 7,014 | -1.5 | 206 | -5 | 92 | +1 |
| 9 | Prince Edward Island | 99,071 | -3.0 | 13,900 | 0.0 | 7,127 | -3.0 | 180 | -7 | 77 | +3 |
| 10 | Newfoundland and Labrador | 46,480 | -1.9 | 6,000 | 1.7 | 7,747 | -3.5 | 32 | -1 | 188 | +9 |
| CANADA TOTAL | | 7,825,985 | 0.1 | 959,300 | -0.1 | 8,158 | 0.2 | 11,962 | -272 | 80 | +2 |

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